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Company name	OKAYA & CO., LTD.	
Headquarters	2-4-18 Sakae, Naka-ku, Nagoya City, Aichi Prefecture, Japan	
Representative	Takehiro Okaya, President	
Foundation	1669	
Establishment	1937	
Capital	9.128 billion yen	
Business Type	Trading company (wholesale)	
Settlement Term	End of February	
URL	https://www.okaya.co.jp/	
	—— Mission ——	



Company name	OKAYA & CO., LTD.	1669		as a hardware store	
Headquarters	2-4-18 Sakae, Naka-ku, Nagoya City, Aichi Prefecture, Japan	1862 1872	Opened I	Fukudana (Osaka Office) Masudana (Tokyo Head Office)	
Representative	Takehiro Okaya, President	1912		ed Machinery Department al Machinery & Materials	
Foundation	1669	1937 1946	Founded	Okaya Shoten Co., Ltd. ed Electrical Machinery	
Establishment	1937		Departme	ent Information & Electronics	at its
Capital	9.128 billion yen	1975	Departme	ed Agriculture and Fisheries ent Living Related Products	
Business Type	Trading company (wholesale)	1995		Second Section of Stock Exchange	
Settlement Term	End of February	1997	Stock mo	ved to the First Section	
URL	https://www.okaya.co.jp/	2019	Nagoya S	y Premier Market) of tock Exchange niversary of foundation	
		2019	SSUITAI	niversary of ioundation	
	Mission			Visi	on
Contribut	ing to manufacturing w	de	Best Global So	urcing Partner	

(End of the FY ending Feb 2024)

Values The "3 Actuals" (Actual place, Actual thing, and Actual person) Harmony Sincerity and Trust among Peóple

# **OKAYA & CO., LTD. in Numbers**

Foundation	1669	Global Presence	<b>23</b> countries	Consolidated Subsidiaries **As of Aug. 2024	<b>77</b> companies
No. of Employees (consolidated) *As of Aug. 2024	6,471	Sales (consolidated)	<b>1.11</b> trillion yen	Net Income (consolidated)	23.6 billion yen
(No. of Employees (non-consolidated) **As of Aug. 2024	<b>735</b> )	(Sales (non-consolidated)	598.5 <sup>billion</sup> )	( Net Income ( (non-consolidat	ed) <b>19.7</b> billion yen)

### **Domestic and Overseas Locations**



## **Business Segments**



We process and sell steels and special steels globally.

[Steel Division] Steel sheets, building materials, reinforcing bars, steel pipes, raw materials, etc. [Special Steel Division] Structural steels, tool steels, stainless steels, etc.



We provide cutting-edge products in collaboration with group companies with high technical capabilities.

[Electronics Division] Semiconductors, electronic parts, and systems in general [Non-ferrous Metals Division] Copper, aluminum, and other parts, materials, and raw materials

### **Performance Data**

#### Transition of Consolidated Sales and Net Income Consolidated Sales (left axis) — Current Net Income (right axis)

(100 million yen) 12,000 9,608 9,620 9,485 8,756 9,000 7.604 6,000 3,000 0 2019/2 2020/2 2021/2 2022/2 2023/2 Ratio of 32.3% 29.5% 31.4% 34.1% 36.7% Overseas Transactions

### **Industrial Machinery & Materials**



#### We respond to all aspects of manufacturing by supplying everything from production equipment to materials and parts.

[Mechatronics Division] Machine tools, robots, automotive parts, etc. [Industrial Chemical Division] Resin raw materials, molded resin products, etc.



#### We handle familiar "living" and "food", such as buildings and food products from Japan and overseas.

[Piping Components & Construction Division]Piping and housing equipment, construction, etc. [Food Products Division]Imported seafood and livestock products, domestic agricultural products, etc.

